

# Janssen Pianos

"Always a little more for  
a little less."

EASY PAYMENTS.

## L. B. GORTON

Six rare values in slightly used pianos.

## SATURDAY SPECIAL

We have one dozen black  
Petticoats with 16 inch  
flounce--Extra grade fabric  
for

SATURDAY ONLY

80c each

SEE WINDOW

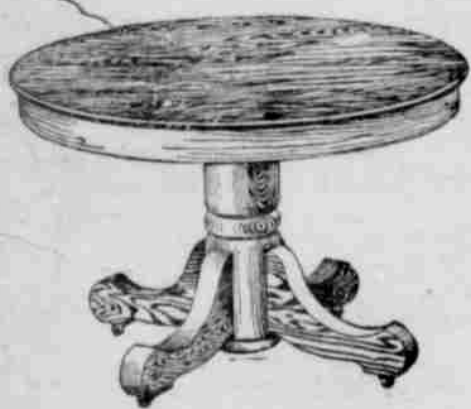
## W. G. Ackley

Phone in office  
promptly

## Dining Tables

in pedestal style with round top  
and five leg style with square  
top at

HAWLEY & WARNER'S



Solid oak table  
with the best  
construction  
and a beautiful  
finish for

\$10.00



Solid oak five  
leg table in  
which the con-  
struction is so  
near perfect that  
the slides never

stick. A good solid serviceable  
table

\$7.75

We have others in all grades and styles. Don't  
do yourself the injustice to buy a dining table  
before inspecting our stock. It will cost you  
nothing and we will be more than pleased with  
the opportunity of showing you this excellent  
line of tables.

## HAWLEY & WARNER

The Big Store with the Little Price.

### COMMUNICATED.

Cary Dunham is advertising for  
more growers to ship their grapes  
through his commission house, known  
as the Southern Michigan Fruit asso-  
ciation, and in order to get them he  
deliberately states a falsehood, that  
he got the largest prices for grapes  
of anyone in the country. I told him  
to his face at the annual meeting that  
he had stated a falsehood and he knew  
it and that I would prove it and I did  
so by publishing letters from people  
who were willing to make affidavits to  
same. He is not satisfied by demand-  
ing the proofs, but thinks by waiting  
six months that the people would for-  
get, and follows it up by making the  
statement again.

I sent his article to Crawford Bros.  
and the Chautauqua & Erie Grape Co.  
and the following letters will show  
you who is telling the truth, also the  
lights in which Cary Dunham is held  
in the grape business:

LETTER OF CHAUTAUQUA & ERIE  
GRAPE CO.

Westfield, N. Y., July 31, 1912.

Mr. J. I. Day,  
Decatur Mich.

Dear Sir:

Your favor of the 28th with enclos-  
ure received in regard to Mr. Dun-  
ham's statement.

Now, his statement is entirely  
wrong. We handled last season for  
our growers a total of 1625 cars, in-  
cluding 8 pounds and bulk grapes.  
For the 8 pound baskets of Concord  
we pooled net to our growers 9 1/2 cents  
for the entire season. This includes  
every 8 pound basket of Concord we  
shipped and does not include the 1/2c  
we take out for the expense of hand-  
ling.

We did not sell a car for less than  
10c for 8 pound baskets and we sold  
enough cars for more than that to  
make up for what reduction we had  
to make on the few cars that arrived  
in bad condition. But in no case did  
we have anything that made us a loss  
of more than 2c per basket, and when  
he states that we sold grapes for 5c  
he certainly is stating an untruth.  
We believe in organization as the  
only proper way to handle the grapes,  
and if every grower would join and  
ship nothing but first class fruit we  
would all get more money.

We enclose you one of our by-laws,  
which we think shows that we are  
just as near to the grower as any or-  
ganization can be.

If there is any further information  
you would like, kindly ask.

Yours truly,

Chautauqua & Erie Grape Co.  
Per J. M. Wethy,  
Financial Sec.

LETTER OF CRAWFORD BROS. CO.

North East, Pa., Aug. 9, 1912

Mr. J. Ingersoll Day,  
Decatur, Mich.

Dear Sir:

Your letter of recent date is at hand  
We note what you say regarding Mr.  
Peterson and appreciate same, assur-  
ing you we will give him the best  
treatment in our power.

The recent articles in your Decatur  
paper have been brought to my atten-  
tion, especially in view of the fact  
that our name has been brought into  
the controversy with Mr. Dunham's  
statement in regard to our Mr. Farr.  
It is not in Mr. Farr's nature to act  
as he has reported, furthermore we  
did not sell any grapes during 1911  
for less than nine cents F. O. B. cars  
here, our general average for the sea-  
son being somewhat better than 10  
cents.

When Mr. Dunham states that we  
pool only sales we collected for in full,  
and also that we take an average of  
daily prices instead of pooling total  
number of baskets shipped, he states  
what is not so. Our pools are made up  
daily of all baskets shipped in the  
different cars and the average prices  
for the season are taken from total  
shipments instead of average daily  
prices.

The amount of the situation is this  
Mr. Dunham has been caught red-  
handed in so many underhand tricks  
that he cannot exonerate himself and  
is undertaking to carry the bluff by  
misrepresenting outside conditions,  
ignoring the fact that all our reports  
are a matter of record, not only shown  
by our books, but having been pub-  
lished in practically all the papers  
throughout the grape belt. It shows  
the smallness of the man to imagine  
that he can carry the bluff in the face  
of these facts. Think the sooner you  
rid yourselves of him the better it will  
be for the interests of the grape grow-  
ers in Michigan.

Yours very truly,

Crawford Bros. Co.

The facts in the above letters are  
borne out in a published statement of  
the grape returns in a paper called  
the "Grape Belt" of January 9, 1912.  
I have talked with the large grape  
growers and sellers of grapes in New  
York and Ohio and they freely state  
that if it were not for Cary Dunham's  
ignorance and bull-headed way in sell-  
ing grapes that the growers in the  
whole country would receive more  
money.

Now who is to blame for this state  
of affairs? First, our directors who  
hand over our association body and  
soul without bond, sacrificing the  
growers for their own petty little  
grants. The directors are paid by  
Cary Dunham; an auditor, Mr. Camp-  
bell, is a leader at Mattawan; Herrick  
Sutton stands by Dunham to hold a  
job for his son, something he need not  
do as I will vote for Jay Sutton every  
time as he would be a good man if he  
was not under the orders of a man  
like Dunham.

What Mr. Pugsley, Mr. Waters, Mr.  
Thompson and Mr. Thornton are get-  
ting only they and Cary Dunham  
know, as it is impossible to believe  
they only get \$2 a week out of it.  
Just think, Grower, your hired man  
pays your trustees' salary and they

make a contract you cannot break.

I do not agree with Mr. Buskirk that  
Cary Dunham is an honest man be-  
cause I do not believe that any man  
is honest who deliberately lies and  
will throw away the crops of his  
neighbors in order to make a dollar  
for himself.

Mr. Thornton and Cary Dunham  
came out in an article and said that  
the reason why they would not agree  
to hold up the prices was because they  
were afraid of breaking the Sherman  
anti-trust law. What a petty excuse  
of the directors to uphold their man.  
I took this matter up with the Bureau  
of Investigation in the U. S. District  
Attorney's office that covers this dis-  
trict and they laughed at the very  
idea of it. Anyone calling at the  
Federal building in Chicago can veri-  
fy this.

Cary Dunham no doubt is afraid of  
jail as a former brain storm of his  
gives him a chill when it is mentioned.  
If we had had any men of brains as  
directors who were not so hot after  
their little \$2 and other perquisites,  
the growers would have received over  
\$125,000 more last year.

Mr. Buskirk was right in saying  
"Growers, how much longer are you  
going to stand it?" Are you going  
again to your annual meeting and be  
told to shut up and sell your crops for  
a 15 cent dinner given by your hired  
man?

I notice by the paper that the direc-  
tors have been whipped into line by  
Frank Stainton to making a price  
maker. Now why don't Cary Dunham  
and Mr. Thornton resign as they said  
they would if such a thing were done?  
You could not drive them out with a  
club, but publicity of the ignorance  
and careless indifference of the grow-  
ers' interest will do it. Personally, I  
think it is a makeshift at the best,  
but I am willing to try anything a lit-  
tle bit different from the old ignorant  
way. What incentive has a grower  
to put up a good package when he  
knows he won't get a cent more than  
his neighbor's poor one? In the Penn  
Yan district in New York a grower is  
paid according to the package he  
brings in. W. N. Wise of Penn Yan  
averaged last year over 8 cents for  
pound baskets and shipped 1100 cars,  
handling no 8 pound baskets at all  
only pony or 4 pound. Is not this a  
nice comparison to my getting 2, 3, 4,  
4 1/2 for mine? All of their grapes are  
packed in pony or 4 pound baskets  
and they get more than we do for 8  
pounds. Now what do you think of  
Cary Dunham's statement and how  
honest he is? Cary Dunham and the  
directors dare not call for this proof  
as every bit of it can be backed up by  
affidavits.

I went to Sandusky, Kelley's Island  
and Bass Island, Ohio, last week and  
in going through the vineyards and  
talking with the growers, found that  
they did not ship a basket of grapes,  
but sold them in bulk for \$35 a ton for  
Concord and \$50 a ton for Catawbas,  
and I want to say that I did not see a  
rotten grape on the vines. If ever  
the directors go outside of Van Buren  
county they will learn something  
about grapes, provided their heads  
are not too thick to see anything but  
Cary Dunham. They and Cary Dun-  
ham have cost this section over a mil-  
lion dollars and I wonder how long  
they are going to stand for it.

In The True Northerner of Paw  
Paw is an article by Mr. Buskirk giv-  
ing a statement of the Chautauqua &  
Erie Co. books, and also a front letter  
Crawford Bros. and I would advise  
every grower to get that paper and see  
you cannot help from being convinced  
of the truth of their statements,  
and compare the ignorance and false-  
hoods of Cary Dunham and the feeble  
minded directors who try to uphold  
him. The way our association is run  
is a shame and disgrace.

Signed,  
JAMES INGERSOLL DAY.

### CLASSIFIED LINERS

#### FOR SALE.

FOR SALE--A full blood Jersey cow Phone 180  
K. F. L. ALLEN.  
3041\* On Paw Paw and Decatur road.

FOR SALE--Household goods, at the home of  
Russ Cook. Beds, dressers, dining room fu-  
niture, couches, rockers, rugs, curtains and stoves.  
Call at store. HAWLEY & WARNER.

FOR SALE--35 acres well improved farm, new  
buildings, with or without stock, crops, ma-  
chinery. J. W. LEWIS.  
3041\* Paw Paw. One mile north of Alma.

FOR SALE--Bargains in household goods. Am  
going a ray and must sell. List includes two  
good dressers, book case and writing desk, couch,  
sofa, several upholstered chairs, one \$45 Penin-  
sular range, good as new, heating stove, dining table  
and chairs, etc. 14 fine Black Orpington chickens,  
also two or three gentle high grade watches, six  
sets silver plated teaspoons, never been used.  
Goods can be seen at residence.  
2941 CLYDE STROM.

FOR SALE--I will sell my household furniture at  
private sale, and offer a bargain on it, as I do  
not care to move it. FRED DIBBLE.

FOR SALE--I will sell my modern house and  
good barn, corner of Brown and Pine streets,  
at a sacrifice, as I am going to leave Paw Paw, and  
desire to sell before going. It will pay to investi-  
gate this bargain. Call or phone 237. 2941  
FRED DIBBLE.

FOR SALE CHEAP--1 leather couch, 1 aluminum  
roaster and steamer combined, 1 winter coat.  
Require of Mrs. EDITH ROOP.  
2942 West door at Joe Sherman's.

#### LOST AND FOUND

FOUND--A lady's coat on the Paw Paw and De-  
catur road, about three miles north of De-  
catur. Owner can have same by applying at The  
True Northerner office, proving property and pay-  
ing for this notice. 3041

LOST--On Alma road to Kalamazoo, a gentle-  
man's coat. Finder please notify  
3041 ORVILLE ROCK.

LOST--Between Bangor and Paw Paw, Saturday  
night, a gentleman's gray rain coat, nearly  
new. Finder will confer favor by leaving the same  
at residence of John Mutchler, Paw Paw.  
3041

LOST--A bracelet with setting of three small  
diamonds at the Chautauqua on Wed-  
nesday, August 21. A reward is offered for its re-  
turn to owner. Address Mrs. J. K. Mowry,  
Lawton, Mich.  
3041 Or notify The True Northerner.

#### WANTED.

WANTED--Ladies can learn of ple-  
n- n- and profitable employment at home (can  
earn from \$5 to \$10 per day) by addressing P. O.  
Box No. 1174, Benton Harbor, Mich. 2942\*

WANTED--Rye wanted at Alma Mills, for  
which I will pay the highest market price.  
3041 E. H. MIKER.



Copyright Hart Schaffner & Marx

If its Hart Schaffner & Marx Suit, Overcoat  
or Trousers it stands for the best hand tailoring  
and always all wool.

The new elegant styles for Fall are here. You  
are beckoned to try on and examine these  
latest style garments.

Our prices always the lowest.

The Great Fashion Shop, Clothiers, Hatters  
and Furnishers.

IT PAYS TO TRADE IN PAW PAW

## E. Smith & Co.

PAW PAW, MICHIGAN

But-  
terick  
Pat-  
terns

## SELLICK'S

But-  
terick  
Pat-  
terns

### SPECIAL ATTRACTION THIS WEEK.

#### DRESS GOODS

A new line of all wool serges all leading shades  
at 49c yd.

All wool batiste all colors 49c yd.

Suiting novelties in fancy mixtures 54 in wide 98c

#### SHOES

Sale of school shoes for two weeks. Buster Brown  
Blue Ribbon shoes are best because they wear  
and look best.

6 to 8 lace or button	1.50
8 1-2 to 11 lace or button	1.88
11 1-2 to 2 " " "	1.98
Boys' " " "	2.69
Youths " " "	2.38

#### CORSETS

Front low corsets on latest models. New models  
in Royal Worcester corsets, high, medium and  
low busts, 1.00, 1.50, 2.00, 2.50.  
Adjusto Corsets, \$3.00.

#### COATS

We show advance New York styles, in Ladies,  
Misses and Junior coats. The most attractive  
styles yet, in Chinchillas, Boucle, Plushes, Car-  
aculs.

#### SWEATERS

Chilly days are coming. Our new sweaters are  
here. Norfolk styles \$2.98.

Sweaters high necks, fancy stitch, 1.98, 2.50  
2.98, 3.50 to 4.98.

Children's Sweaters, 50c, 75c.

Children's Caps, 25, 50c. Misses Caps, 50, 75c.

#### CARPETS, RUGS

Saturday, August 31, all wool extra super-Ingrain  
Carpets 53c.

9x12 Nepperham seamless tapestry, Rug special  
10.98.

Visit our Bargain Basement Salesroom for Dry  
Goods Bargains.